

RFP 2016-32 Management Contract for Dining Services Operation and Development

Attachment Y- Financial Template - Bidders Response to Section 3.3 - Financial Proposal, Subsection 2 - section a

VENDOR NAME:

ALL AREAS HIGHLIGHTED IN YELLOW MUST BE COMPLETED AS THEY ARE REQUIRED BY THE RFP.

The following assumptions apply to each of the Meal Plan Alternative options FOR EACH YEAR OF CONTRACT:

Assumptions - fixed by University	Per section 9.3.1 of the Contract Boiler Plate, Attachment A, the Contractor agrees to provide to the University, at no cost, <u>seventy-five (75) board all-access resident dining plan waivers</u> per Fiscal Year to be used at the discretion of the University. These seventy-five (75) waivers shall be offered annually for the term of this Agreement and any extension thereof.
Assumptions - fixed by University	FLEX-FUNDS EXPIRE ON the day following the last day of examinations at the end of the semester.
Assumptions - fixed by University	Bonus Meals EXPIRE ON the day following the last day of examinations at the end of the semester.
Assumptions - fixed by University	Blue-chip funds NEVER EXPIRES.
Assumptions - fixed by University	Cost of living adjustments will not be applied to the flex-funds or blue chip portion of the per-diem rate.
Assumptions - fixed by University	Consistent with the Board of Regents policy, the meal portion of the fee is refundable, on a prorated basis, upon withdrawal from the University; or upon withdrawal from University housing at the request of the student and contingent upon the concurrence of the University. The discretionary cash component of the food service fee established, if any, will be refunded according to procedures established at the University. Students who withdraw have their meal plan cost prorated. Any unused blue chip or flex funds would be returned to the student dollar for dollar.

MEAL PLAN ALTERNATIVES

RESIDENTIAL MEAL PLAN OPTION 1	The Proposer shall propose an all-access residential meal plan rate that assumes 100% of residential students are on the all-access residential meal plan, and the meal plan includes 20 bonus meals.	PER DIEM RATE PAID BY CCSU	PER DIEM RATE PAID BY CCSU
		YEAR 1 - SFY 2017 (7/1/2016 - 6/30/17)	YEAR 2 - SFY 2018 (7/1/2017 - 6/30/18)
Assumption to be completed by Contractor	Daily Rate CCSU will pay per student PER BOARD DAY for all access meal plan with 20 bonus meals	\$0.00	\$0.00
Assumption to be completed by Contractor	How many ALL-ACCESS meal plans assumed SOLD for FALL Semester		
Assumption to be completed by Contractor	How many ALL-ACCESS meal plans assumed SOLD for SPRING Semester		
Assumptions - fixed by University	Percent of Residential students participating in an all-access meal plan	100%	100%
Assumptions - fixed by University	Optional additional BlueChip Increments: \$100, \$200 and \$250	BLUE CHIP	SEE STUDENT OPTIONAL FLEX FUND SECTION

RESIDENTIAL MEAL PLAN OPTION 2	The Proposer shall propose an all-access residential meal plan rate that assumes 100% of residential students are on the all-access residential meal plan, and that the 20 bonus meals are replaced with a commiserate flex fund component.	YEAR 1 - SFY 2017 (7/1/2016 - 6/30/17) The system is not currently programmed for flex-funds, however, CCSU anticipates that the programming will be available for the beginning with the fall, 2017 semester. CCSU has requested pricing in the event the University is able to complete the programming for the Spring 2017 and could offer the flex funds as an alternative option to the bonus meals.	YEAR 2 - SFY 2018 (7/1/2017 - 6/30/18)
Assumption to be completed by Contractor	Daily Rate CCSU will pay per student PER BOARD DAY for all access meal plan with FLEX FUNDS replacing 20 bonus meals	\$ -	\$ -
Assumption to be completed by Contractor	How many flex-fund dollars are included to replace the 20 bonus meals	\$ -	\$ -
Assumption to be completed by Contractor	Percent of flex funds that you have assumed would expire at the end of each semester	%	%
Assumption to be completed by Contractor	Percent of unused flex-funds kept by the Contractor	%	%
Assumptions - fixed by University	Percent of Residential students participating in all-access meal plan	100%	100%

RESIDENTIAL MEAL PLAN OPTION 3 -	Option 3a and option 3b would be implemented at the same time and would represent a choice for each student to make.	YEAR 1 - SFY 2017 (7/1/2016 - 6/30/17) The system is not currently programmed for flex-funds, however; CCSU anticipates that the programming will be available for the beginning with the fall, 2017 semester.	YEAR 2 - SFY 2018 (7/1/2017 - 6/30/18)
RESIDENTIAL MEAL PLAN OPTION 3 a	The proposer shall propose an all-access residential meal plan rate that assumes a percentage of the students are on the all-access residential meal plan, and that the 20 bonus meals are replaced with \$200 in flex funds.		
Assumption to be completed by Contractor	Daily Rate CCSU will pay per student PER BOARD DAY for all access meal plan with FLEX FUNDS replacing 20 bonus meals		
Assumption to be completed by Contractor	Percent of Residential students participating in all-access meal plan (option 3A)		
Assumption to be completed by Contractor	Percent of flex funds that you have assumed would expire at the end of each semester		%
Assumption to be completed by Contractor	Percent of unused flex-funds kept by the Contractor		%
RESIDENTIAL MEAL PLAN OPTION 3 b	The proposer shall propose a hybrid meal plan option which costs the same as the all-access plan contained in part A of Option #3. This alternative would be implemented in conjunction with the all-access option 3A. The hybrid meal plan option will have a combination of flex funds and meal swipes per week that has the same yield/override to the University as option 3A all-access residential meal plan and that the 20 bonus meals are replaced with \$200 in flex funds.		YEAR 1 - SFY 2017 (7/1/2016 - 6/30/17) The system is not currently programmed for flex-funds, however, we anticipate that the programming will be available for the beginning with the fall, 2017 semester.
Assumption to be completed by Contractor	Daily Rate CCSU will pay per student PER BOARD DAY for fixed swipe meal plan with FLEX FUNDS replacing 20 bonus meals		\$ -
Assumption to be completed by Contractor	How many meal plan swipes are included in this option		
Assumption to be completed by Contractor	Are the meal plan swipes per semester or per week		
Assumption to be completed by Contractor	Percent of Residential students participating swipe count meal plan (option 3B)		
Assumption to be completed by Contractor	Percent of flex funds that you have assumed would expire at the end of each semester		%
Assumption to be completed by Contractor	Percent of unused flex-funds kept by the Contractor		%
Assumption to be completed by Contractor	For Meal Plan Option 3A & 3B to be considered, 3A and 3B HAS to be budget neutral (residential and retail) to the University. Attach support to demonstrate that the alternative is budget neutral to the University.		

ADDITIONAL FLEX FUNDS AT THE OPTION OF THE STUDENT	Similar to the Blue Chip - the University WILL BE programming the system to facilitate the inclusion of flex funds as an optional selection that can be added to each meal plan alternative beginning with the FALL, 2017 Semester. Please note that the system will not allow the students to add additional flex funds once the initial selection has been depleted. Provide your recommended "Flex-Fund" Increments:	FLEX FUND PROPOSED VALUE	ADDITIONAL COST TO THE STUDENT
	EXAMPLE	\$100.00	\$ 80.00
Assumption to be completed by Contractor	Optional Flex - Fund Increment 1	\$ -	
Assumption to be completed by Contractor	Optional Flex - Fund Increment 2	\$ -	
Assumption to be completed by Contractor	Optional Flex - Fund Increment 3	\$ -	
Assumption to be completed by Contractor	Percent of unused flex-funds kept by the Contractor		%